

Real Estate Teams

As of January 1, 2019, all real estate teams in Virginia need to be registered with the Virginia Real Estate Board.

A “team” is defined as two or more individuals who:

- Work together as a unit within the same real estate firm,
- Represent themselves to the public as working together as a unit, AND
- Designate themselves by a fictitious [team] name.

Note: All three elements above must be met in order for an entity to be considered a team and be required to be registered.

Details regarding registration requirements can be found [here on pages 4 and 5](#) of the 2108 News Laws publication from Virginia REALTORS® as well as [here in a webinar](#) produced by the VR legal team.

HRRA members are encouraged to review these requirements and take the necessary steps for compliance on January 1, 2019.