



HRRRA.com

Hampton Roads
REALTORS® Association

Blueprint Reading

Architectural and Site Development Plans

June 7, 2019

9 a.m. – 1 p.m. at HRRRA

presented by the New Homes Council

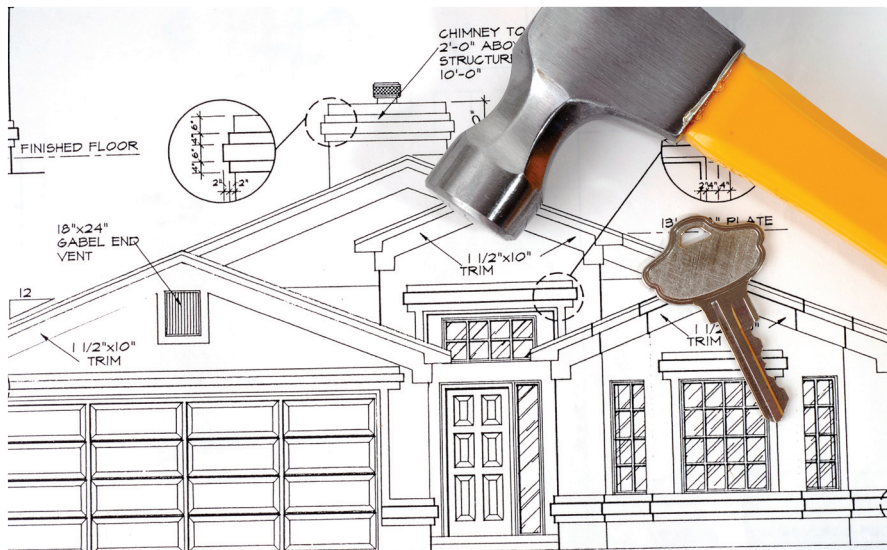
These days, we're no longer brokering information, we're brokering expertise. Broad knowledge is good, but sometimes deep knowledge is what wins the client's trust and business. Is it time to sharpen your skill set?

In this course you'll learn how to read and understand architectural and site development plans, all with a focus on what's important to your buyers and sellers. Avoid the landmines that derail transactions in this fast-paced 4 hour course! Your instructor is Terry Gearhart, MIRM.

Class size is limited so register today! Deadline to reserve your spot is **June 3** or when the class is full. *No refunds or cancellations after deadline.*

**4hr CE Related or 2hr PL ST
Current Industry Issues & Trends**

CE Credits provided by Alpha College of Real Estate. If you would like CE/PL credits, \$15 will be collected the day of the event. Make checks payable to Alpha College of Real Estate.



Terry Gearhart, MIRM

“Loved the class, [Terry] was wonderful and I found it very informative.”

- Gerry Sessor, REALTOR®

Name: _____ Company: _____

Address: _____ City/State: _____ Zip: _____

Phone: _____ Email: _____

HRRRA Member (\$45) Non-Member (\$65)

Check enclosed OR Charge my: VISA MC Discover Signature: _____

The following information will be shredded. CC# _____ Exp. ____/____ Security Code _____

Return this completed form to Cindy Matthews at F: 757-473-9897 or CMatthews@HRRRA.com.



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